

The Orkin Difference

As you consider the benefits of your pest management program, it's important to remember that not all pest management providers are alike. At Orkin, we offer the most comprehensive treatment program anywhere, which is backed by a company with a rich history and vast global resources. Orkin's Integrated Pest Management (IPM) program is custom-designed for your operation and is administered by knowledgeable, certified Orkin Commercial Pest Specialists armed with the latest in technology.

Today, Orkin Commercial Services is trusted by more businesses than any other pest management provider in North America. Let us show you why.

What To Look For	What It Means To You And Your Business	Orkin	Company X
1. Comprehensive Inspection	Does the company perform a comprehensive inspection of your property and provide diagrams identifying potential and current problem areas?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Pest Prevention Strategies	Do they develop strategies for pest prevention, in addition to pest reduction?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Service Documentation	Does the company offer written recommendations and detailed documentation required for regulatory inspections?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Tailored Treatment	Do they consider non-chemical measures before utilizing chemical treatments?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Exclusion Service	Does the company offer exclusion services, such as sealing doors and holes in walls, to help prevent pest entry into your facility?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
6. Employee Certification	Have all current Commercial Pest Specialists been trained in Good Manufacturing Practices (GMPs) and AIB International treatment standards and completed formal accredited class work from Purdue University?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
7. Security Screening	Do company employees have to pass the highest security measures in the industry, including random drug screenings?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
8. Quality Systems Department	Are employees backed by a team comprised of board-certified entomologists, sanitarians, food safety experts, and commercial and industrial specialists?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
9. Partnership	Does the company approach its relationship with your staff as a partner, offering free IPM training for your employees?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
10. Service Guarantee	Does the company offer an unsurpassed triple guarantee, including 24-hour response, total satisfaction or you don't pay, and reimbursement up to \$50,000 in case of a regulatory fine?	<input checked="" type="checkbox"/>	<input type="checkbox"/>



The difference is our training....



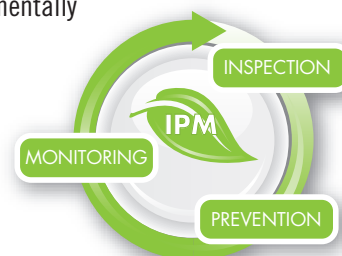
Orkin Commercial Pest Specialists receive rigorous training and our methods exceed the safety requirements of government and industry regulators. From facing “real life” pest control scenarios in model commercial facilities at Orkin’s training center in Atlanta to participating in virtual training through Orkin TV, **Orkin Commercial Pest Specialists receive some of the most extensive training in the business.**

In fact, *Training* magazine consistently ranks Orkin in its list of organizations that excel at human capital development – and we’re the only pest control service company to be on the list.

....Our pest management approach...

Orkin Commercial Services strongly advocates the use of **Integrated Pest Management (IPM)**, an environmentally responsible approach to pest management that emphasizes non-chemical control techniques, such as sanitation and facility maintenance, to help prevent pest infestations before they start.

Since IPM is a collaborative effort, we will work with you and your staff to identify the most common pest hot spots and take steps to properly treat and monitor for pests in your building. By following the latest best practices in IPM, we help our clients create **cleaner and healthier working environments.**



....And our unsurpassed Triple Guarantee*.

We’re so confident in our services that we offer the strongest guarantee in the business. Simply put, **your satisfaction is our promise.**

■ 24-Hour Response Guarantee

When you see a pest, you need service right away. Orkin makes it easy with a direct priority line to our national customer service department and to your local branch where your request will be responded to within **24 hours, 365 days per year.**

■ Satisfaction Guarantee

Total satisfaction or you don’t pay. If, during your regularly scheduled service visits you are not completely satisfied with results, Orkin will provide repeat service to your satisfaction or refund your last monthly payment. If, after 60 days of service, you are dissatisfied with Orkin and decide to cancel, Orkin will pay the reasonable cost of an initial service by another pest management provider of your choice.



■ Reimbursement Guarantee

Should your company be fined by a regulatory agency due solely to a pest infestation, Orkin will **reimburse you for any fines paid**, up to \$50,000. (*Your account must be current, under contract over 60 days, and your business must be compliant with sanitation and structural requests as noted on Orkin Service Reports.)

**For effective and conscientious pest management,
call today for a FREE inspection.**



COMMERCIAL SERVICES

1.800.ORKIN NOW

orkincommercial.com