

# ORKIN PROVIDES SOLUTIONS TO SUPPORT NEW BUSINESS ASPIRATIONS

Orkin's relationship with a global logistics company comprised of more than 250 locations across the world began when one of their mutual customers requested an Orkin inspection of its inventory. The company was considering expanding its services to food-grade clients, and Orkin's expertise in food safety and audit-preparedness allowed them to move confidently into that industry.

When it comes to managing its customers' supply chains, this logistics industry leader prides itself on delivering unique solutions that offer the best routing and pricing options. They work hand in hand with Orkin on a food safety program to ensure they are best in class for their customers.

To hear more about this pest management partnership, we spoke with their distribution manager.

## Why did you choose Orkin?

We wanted both localized service and a reputable pest management brand. We chose Orkin based on their industry knowledge and expertise in the field. We had a pest management program before, but now with such tangible results, we can brag about our partnership. It's become something that sets us apart from our competitors.



## What aspect of Orkin's service is the biggest benefit to you?

Our customers want their products stored in world-class facilities, and Orkin helps us provide just that by protecting us from pests. Orkin is working with us on a larger scale now as we set up our food safety program for potential food-grade clients. We are in the process of achieving Safe Quality Food (SQF) Level 3 certification – the highest standard in food safety. Orkin has been instrumental in educating us and making sure we are audit-ready by bringing in industry experts and providing us with industry knowledge. Taking it a step further, Orkin's technology makes it easy to document our program every step of the way.

## How does Orkin work with you and your team?

Our Orkin Pest Specialist has built a great relationship with our staff, and I work with the branch to enhance our pest management program. With new business aspirations come new requirements and regulations. Orkin has been directly involved throughout this process. They let us know what needs to be done and how to communicate that to our prospects. **As we continue to grow and our clients have more complex needs, our relationship with Orkin will continue to evolve and become even more mutually-beneficial.**

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