

FIVE-TIME IPM PARTNER AWARD CHAMPION

PETCO AND ORKIN'S HALL OF FAME PARTNERSHIP

As one of the country's leading retailers of premium pet food, supplies, services and companion animals, Petco has gained its success by building on one thing every day: the relationship between people and pets. Their efforts to nurture this relationship extend from retail storefronts to its distribution centers that sort, package, store and distribute its products. In 2008, Petco partnered with Orkin to help support its vision – "Healthier Pets. Happier People. Better Lives." – by creating a safer environment for its products.

IPM Partner Awards Hall of Fame winner, Petco Distribution Center (Petco DC) #528 located in Mira Loma, Calif., was recently honored with its fifth Award. The facility has built an exceptional Integrated Pest Management (IPM) program with its Orkin branch and understands the value of partnership and communication in ensuring the success of its pest management efforts.

We spoke with Petco Senior Compliance Manager, Israel Ramos, to learn more about this Hall of Fame partnership. Here is an edited transcription of that interview.

A fifth IPM Partner Award win is a huge achievement. How does your team feel about winning this Award?

We're all so proud of Petco DC #528. It was the first distribution center to enter the Hall of Fame in 2015, and it's because of the strong partnership they have with their Orkin team. The processes they have in place, along with the constant communication to stay ahead of potential issues, are two key elements that have led to this win.

Why is IPM so crucial to your business?

At Petco, we are dedicated to providing high-quality products to our customers. This also means our products must be safe for both people and their pets each and every time. Our distribution centers store a number of products that can attract pests, so it's critical that we take Orkin's counsel on best practices and improvement measures that will help decrease pest activity. Without a strong pest management program in place, we risk everything from unsightly pest issues to potential shutdown due to health and safety code violations.



Whether it's our technician working with our facility staff, the branch team conducting staff training or providing on-site support during a food safety audit, Orkin knows that working together is integral to our success.

— Israel Ramos,
Senior Compliance Manager, Petco

What qualities about Orkin make them the ideal partner?

Their expertise and thoroughness. Nationally, Orkin is known as a leading pest control provider. On a local level, they work hard to stay up to date with local and regional pressures that Petco DC #528 faces. Also, their willingness to modify the program based on the shifting needs of our facility is very helpful in ensuring a consistently safe environment.

If you could describe the partnership in one word, what would it be?

Collaboration. Whether it's our technician working with our facility staff, the branch team conducting staff training or providing on-site support during a food safety audit, Orkin knows that working together is integral to our success. Our partnership with Orkin helps protect our customers and our products, and allows us to defend the integrity of our brand.



For a free consultation, call 1.800.ORKIN NOW
or visit us at orkincommercial.com



PEST CONTROL DOWN TO A SCIENCE.®